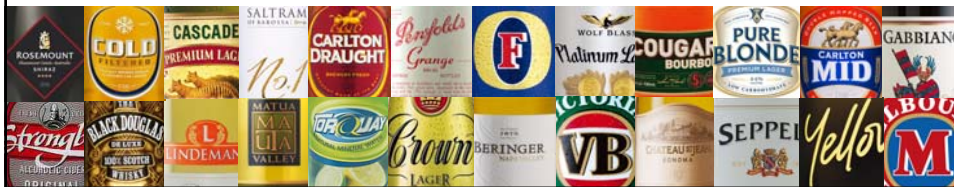




2007 Interim Results Presentation 20 February 2007



Outlook Statement Disclaimer



Foster's Group Limited advises that the following presentation contains forward looking statements which may be subject to significant uncertainties outside of Foster's control.

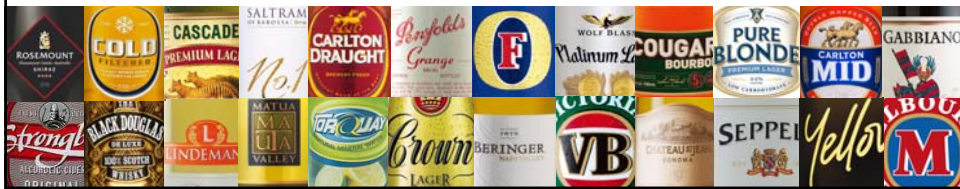
No representation is made as to the accuracy or reliability of forecasts or the assumptions on which they are based.

Actual future events may vary from these forecasts and you are cautioned not to place undue reliance on any forward looking statement.



Trevor O'Hoy

Chief Executive Officer



Operating Highlights



Top Line Growth	<ul style="list-style-type: none"> • Constant currency revenue growth 3.8% • Constant currency wine revenue growth 5.3% • Americas and EMEA performing well • Australia multi-beverage route-to-market yet to deliver on expectations
Supply	<ul style="list-style-type: none"> • Beer, Cider and Spirits supply performing well • Viticulture, winery operations and procurement in line with expectations • Wine packaging and Australian wine export logistics behind
Debt Reduction/ Capital Management	<ul style="list-style-type: none"> • \$320 million realised from divestments • Wine Clubs and Services divestment likely fiscal 2007 • Kent planning approval

Unless otherwise indicated, throughout this presentation all numbers are continuing business before significant items. 4

Financial Highlights



Group Earnings	<ul style="list-style-type: none"> • Net profit⁽¹⁾ before significant items up 11.0% to \$363 million • EPS⁽²⁾ up 12.9% to 18.4 ¢ps • EBITIS⁽³⁾ margin up 120 basis point to 25.9%
Group Cash Flow	<ul style="list-style-type: none"> • Operating cash flow pre interest and tax down 13.9% to \$465 million • Net debt down \$414 million since June 2006.
Group Returns	<ul style="list-style-type: none"> • \$400 million off-market buy-back • Interim dividend up 10.3% to 10.75 cents

1. Continuing and discontinued operations before significant items
 2. Continuing and discontinued operations before significant items and SGARA
 3. Continuing business earnings before interest, tax and SGARA

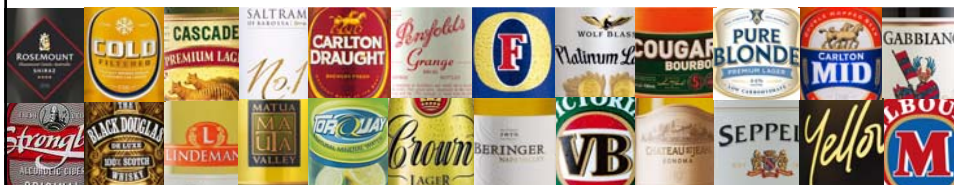
Unless otherwise indicated, throughout this presentation all numbers are continuing business before significant items.



**FOSTER'S
GROUP**

Pete Scott

Chief Financial Officer



Key Financials



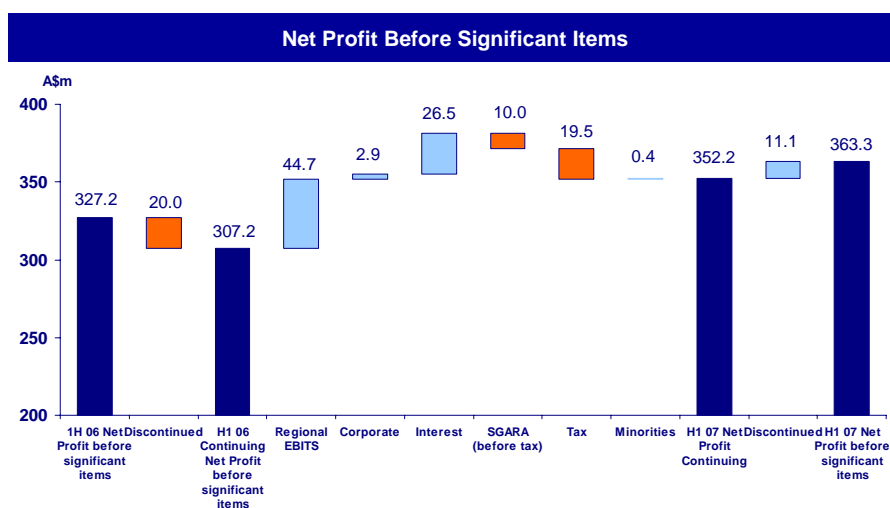
Earnings	Net Sales Revenue	up	3.5%	\$2,368m
	EBITS	up	8.4%	\$613m
	EBIT	up	6.7%	\$602m
	Net Profit ⁽¹⁾	up	11.0%	\$363m
	EPS ⁽¹⁾	up	10.4%	18.0¢ps
	EPS ⁽²⁾	up	12.9%	18.4¢ps
Cash Flow	Cash Conversion	down	16.6pts	68.1%
	Cash Flow after Dividends	down	115.8%	\$(18)m
	Net Debt	reduced	\$414m ⁽³⁾	\$3,085m

1. Continuing and discontinued operations before significant items
2. Continuing and discontinued operations before significant items and SGARA
3. Net Debt movement since 30 June 2006.

Unless otherwise indicated, throughout this presentation all numbers are continuing business before significant items

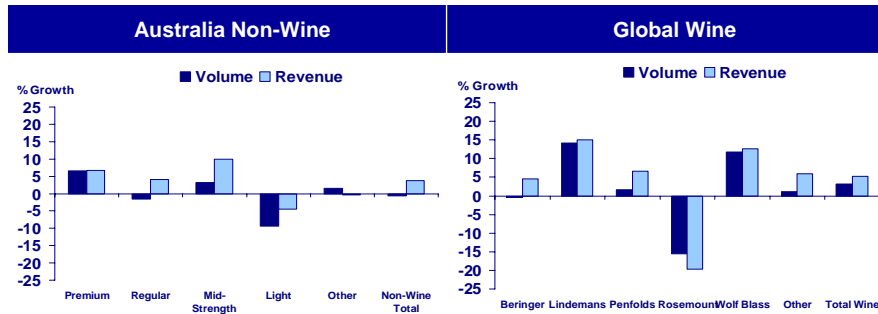
7

Net Profit Before Significant Items



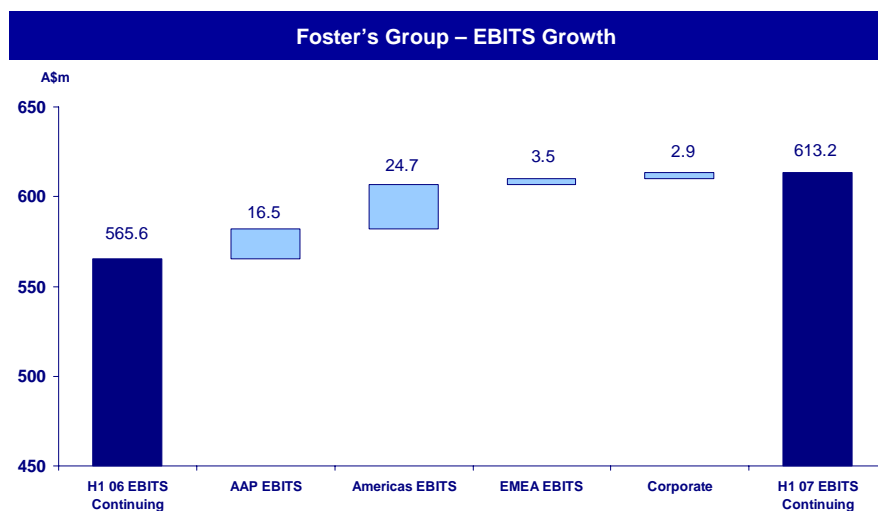
8

Foster's Group Top-Line Performance

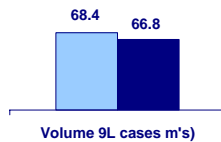


- Strong growth in premium and mid-strength beer in Australia
- Strong growth in Crown and Corona
- Crown Gold innovation in mid-strength category
- Strong growth in Carlton Draught and Pure Blonde
- Light beer category continues to contract
- Wine volume up 3.1%, ex-Rosemount up 4.7%
- 5 global wine brands volume up 4.0%, constant currency revenue up 4.8%
- Beringer constant currency revenue up 4.6%
- Lindemans, Wolf Blass and Penfolds growth in Americans and EMEA
- Rosemount re-launch in UK and Australia

Foster's Group EBITs

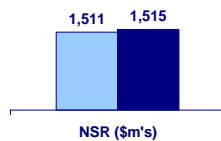


Australia, Asia and Pacific



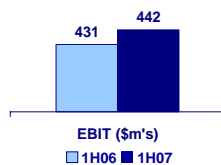
Volume down 2.2%

- Beer volume down 1.1%, Australia beer volume down 0.8%.
- Wine volume down 10.5%, Australia wine volume down 9.3%
- Other alcoholic beverage down 3.1%



Net sales revenue up 0.3%, constant currency up 0.5%

- Australia non-wine revenue up 3.2%, revenue per case up 4.2%
- Wine revenue down 4.7%, constant currency revenue per case up 7.0%
- Australia wine revenue per case up 4.1%

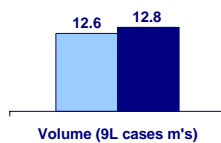


EBIT up 2.5%, constant currency up 2.7%

- EBITs up 3.8%, \$9.6 million SGARA charge
- Australia EBITs up 5.7%, good growth in beer and cider
- Australia non-wine mix adjusted unit COGS up 3.2%
- Wine COGS impacted by Wolf Blass packaging centre
- A & P in line with the prior period, overheads below prior period

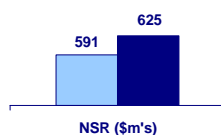
11

Americas



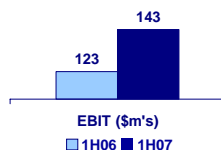
Volume up 1.8%, wine volume up 3.3%

- Wine momentum improved through the half
- Share gains in the \$US6-8 and \$US10+ price points
- Innovation contributed 1.5 points to wine volume growth
- Rosemount volume declined 23.2%, re-launch 2nd half



Net sales revenue up 5.8%, wine constant currency revenue up 8.0%

- Wine constant currency revenue per case up 4.5%
- Positive mix benefit
- Selective price increases

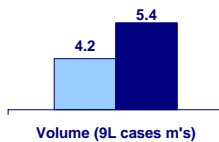


EBIT up 16.6%, constant currency up 19.1%

- Constant currency EBITs up 23.0%
- Constant currency EBITs margin up 2.8 points
- Positive margin impact from mix and supply efficiency benefit realisation
- Partially offset by higher packaging costs
- A & P increased 7%
- \$1.8 million SGARA charge

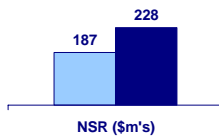
12

Europe, Middle East and Africa



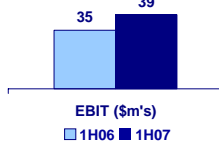
Volume up 27.5%, wine volume up 29.4%

- UK wine volume up 36%, Continental Europe wine volume up 21%
- Strengthening UK retailer relationships and promotional programs
- Rosemount re-launched in the UK, volumes up 10.9%
- Product innovation contributed 18.5 points to volume growth



Net sales revenue up 21.8%, wine constant currency revenue up 15.7%

- Wine constant currency revenue per case down 10.6%
- Strong growth in UK £3.99 and Nordic Bag-in-Box categories
- Competitive UK market pricing



EBIT up 9.9%, constant currency EBIT up 4.6%

- Constant currency EBITs up 4.3%
- Constant currency EBITs margin down 1.9 points
- Growth at lower price points to increase relevance with key retailers
- Modest 1 time distributor related costs

13

Cost of Goods Sold



Wolf Blass Packaging Centre

- Southcorp integration significantly increased complexity
- Systems and process integration
- Delay in achieving line efficiencies
- Planned efficiencies expected within next 6-9 months

Australian Wine Export Logistics

- Difficulties in system and process integration
- Complicated by Wolf Blass Packaging Centre issues
- Planned efficiencies expected within next 6-9 months

Napa Bottling Centre

- Commissioning delayed 4 months
- Performance of 1 bottling line below expectations
- Planned efficiencies expected by end of FY07

14

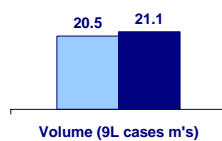
Southcorp Integration



Complete	<ul style="list-style-type: none"> • Route-to-market (Australia refinement expected) • Corporate overheads • Production – viticulture, procurement and winery operations
In-Progress	<ul style="list-style-type: none"> • Wolf Blass Bottling Centre • Australian wine export logistics
Synergy Expectation	<ul style="list-style-type: none"> • 2007 synergy realisation impacted by packaging and logistics inefficiencies • Targeting \$165 million synergy realisation in 2008

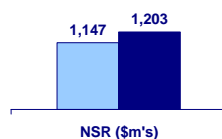
15

Foster's Wine Trade



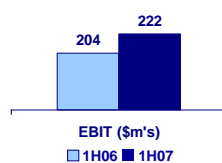
Volume up 3.1%

- Strong growth in the Americas and EMEA, AAP volume below expectations
- 5 global brands volume up 4.0%, ex-Rosemount volume up 6.7%
- Rosemount volumes down 15.5%



Net sales revenue up 4.9%, constant currency up 5.3%

- Constant currency revenue per case up 2.1%
- Positive mix and selective pricing in the Americas & AAP
- Negative mix and pricing pressure in EMEA



EBIT up 8.7%, constant currency up 9.5%

- Constant currency EBITs up 14.1%
- Constant currency EBITs margin up 1.5 points
- A&P investment approximately 8% of revenue
- COGS impacted by Australian wine export logistics and packaging
- SGARA charge \$11.4 million

16

Cash Flow – Continuing Business

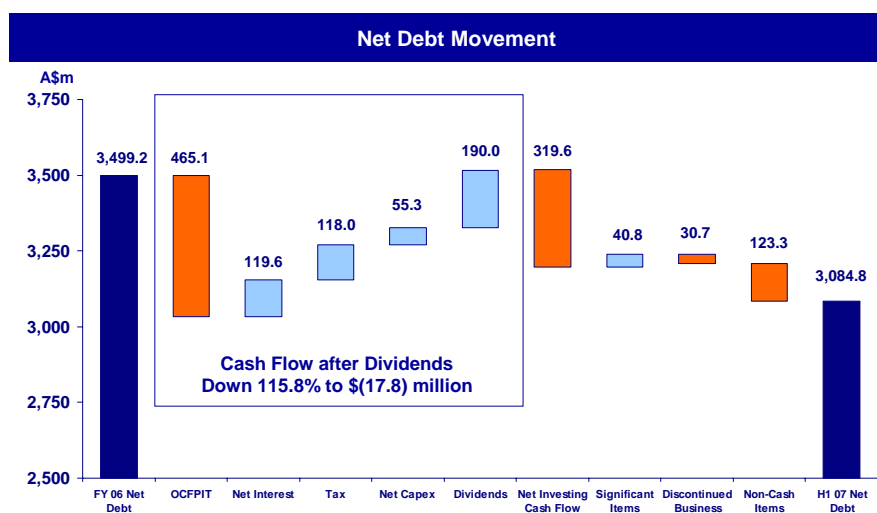


	H1 07 \$m	H1 06 \$m	Change %	
Operating Cash Flow pre Interest & Tax	Reported OCFPIT ⁽¹⁾	457.5	579.9	(21.1)
	Add: Southcorp integration	14.3	(2.3)	>100
	Other significant items	26.5	2.5	>100
	Discontinued operations	(33.2)	(40.0)	20.5
	Dividends received	-	-	-
	Continuing business OCFPIT, before significant items	465.1	540.1	(13.9)
Cash Conversion	EBITDAS	683.4	637.9	7.1%
	OCFPIT	465.1	540.1	(13.9)%
	Cash Conversion	68.1	84.7	(16.6)pts

1. Includes significant items, discontinued businesses and dividends received.

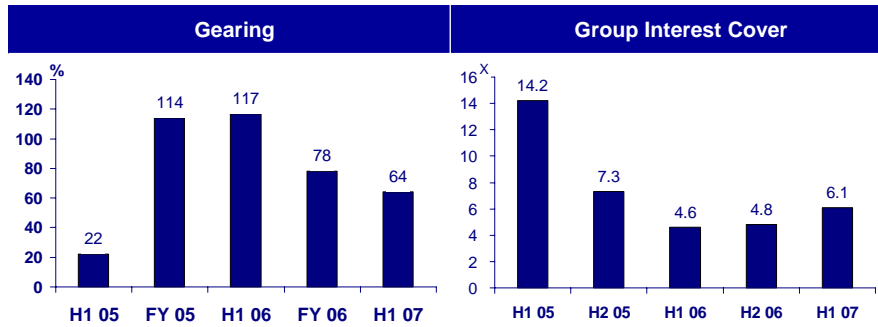
17

Net Debt



18

Capital Structure

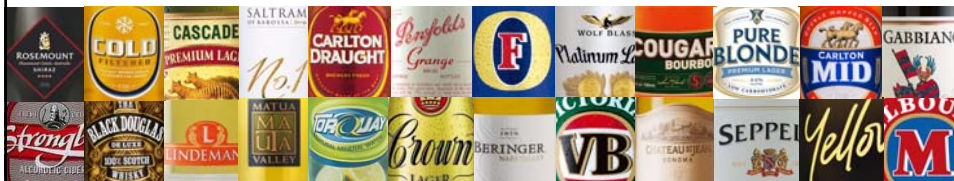


- Gearing reduced 14 points since June 2006
- Current intention to return approximately \$400 million of surplus capital to shareholders
- \$400 million off market buy-back, \$200 million on market buy-back cancelled
- Net debt expected to be below \$3 billion by fiscal 2008
- Commitment to metrics consistent with BBB+/Baa1 credit rating by fiscal 2008



Trevor O'Hoy

Chief Executive Officer



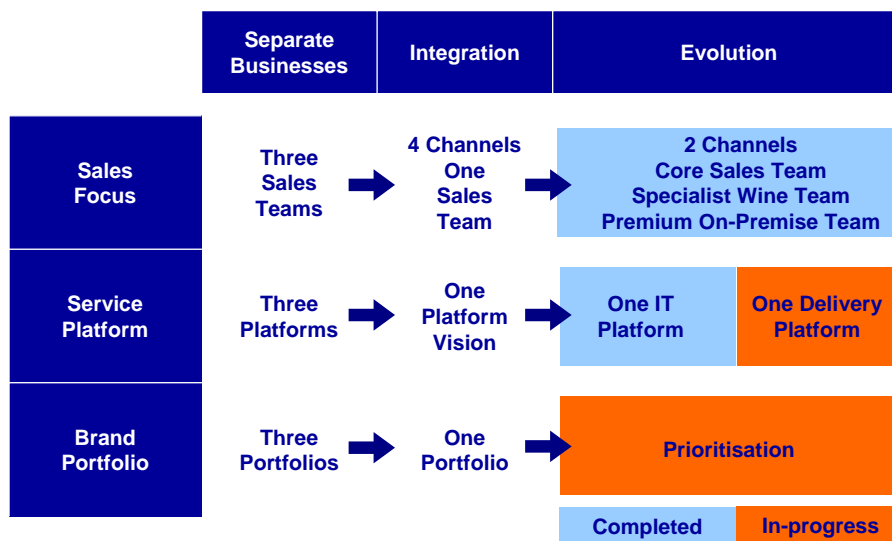
2007 Objectives



Value Creation	<ul style="list-style-type: none"> Multi-beverage brand portfolio weighted to growth categories and segments Strong distribution capabilities
Focus	<ul style="list-style-type: none"> Route-to-market refinement Brand investment and new product development Maintain momentum in supply Capital efficiency and cash flow
Financial Objective	<ul style="list-style-type: none"> Top line growth Synergy efficiencies capture Debt reduction and capital management

21

Australia Multi-Beverage Priorities



22

Americas Priorities



Route to Market

- Route to market integration completed in fiscal 2006
- 3 sales teams performing well
- Further sales capability investment

Portfolio

- Beringer innovation and investment - Beringer Third Century US\$10-14
- Rosemount re-launch US\$8-10
- Targeted innovation
 - Bohemian Highway (Californian lifestyle)
 - Pink (Sparkling)
 - Lindemans South Africa

23

EMEA Priorities



Route to Market

- Strengthening UK retailer relationships and promotional programs
- Investing in UK convenience and on-premise channels sales capability
- Distributor consolidation in the Nordics and Ireland

Portfolio

- Re-invigorating Lindemans and Rosemount
- Source country diversity
 - Beringer growth
 - Gabbiano and Lindemans Chile launch
- Targeted innovation
 - Pink (Sparkling)
 - Lindemans Winemakers Release
 - Bag-in-Box (Nordics)
 - Early Harvest

24

Supply Priorities



Beer Spirits Cider	<ul style="list-style-type: none"> • Australian logistics transformation • Some commodity price increases • RTD production
Wine Packaging and Logistics	<ul style="list-style-type: none"> • Napa Bottling Centre • Wolf Blass Packaging Centre • Australian wine export logistics
Grape Supply	<ul style="list-style-type: none"> • Australian 2007 vintage up to 40% below 2006 • Comfortable with current grape commitments • US industry in balance, 2006 vintage 16%⁽¹⁾ below 2005

1. Californian Department of Agriculture, Preliminary Grape Crush Report, February 2007

25

Financial KPI's



Group	10% pa normalised EPS growth	✓
	Returns @ premium to WACC	✓
	EBITDA cash flow conversion in excess of 90%	FY07 85-90%
	Gearing to target 65-75% range by FY08	✓
	Net debt to below \$3b by FY09	✓
	Group EBIT margins exceeding 20%	✓
Wine Trade	Southcorp synergy realisation	✓
	Wine EBIT margins reach 25% by FY07	✓
	Wine returns to cost of capital by FY08	Some Risk

26

Outlook



Australia Asia Pacific

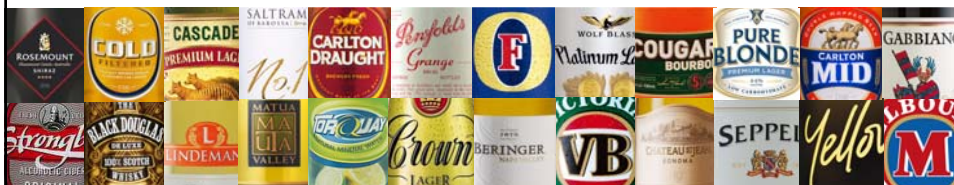
- Challenging wine environment
- Competitive beer market, flat volume

Americas

- Strong market, particularly premium price points
- Core brands and innovation drive growth

Europe Middle East Africa

- Competitive market
- Core brands and innovation to drive growth





Supplementary Information



Continuing Business Results



	H1 07 \$m	H1 06 \$m	H2 06 \$m	FY06 \$m
Volume (9L m's)	85.0	85.2	75.9	161.1
NSR	2,367.8	2,288.6	2,062.3	4,350.9
EBITDAS	683.4	637.9	578.8	1,216.7
EBITAS	616.6	568.2	510.2	1,078.5
EBITS	613.2	565.6	507.3	1,072.9
EBIT	601.8	564.2	501.5	1,065.7
Net Profit (pre-Significant Items)	352.2	307.2	263.2	570.4

Continuing business before significant items

EPS Reconciliation



	H1 07 \$m	EPS ¢'s	H1 06 \$m	EPS ¢'s
Net profit after tax	553.5	27.4	291.1	14.5
Less: Significant items (after tax) ⁽¹⁾	190.2		(36.1)	
Net Profit after tax (before significant items)	363.3	18.0	327.2	16.3
Add: SGARA (after tax)	8.1		1.0	
Net profit after tax (before significant items and SGARA)	371.5	18.4	328.2	16.3
Less: Amortisation (after tax)	4.2		5.1	
Normalised net profit	375.7	18.6	333.3	16.6
Weighted Average Shares	2,023.0		2,007.9	

1. Significant items include continuing material items, discontinued material items and gains or losses on sale of discontinued operations.

31

Continuing Business Free Cash Flow pre Significant Items



		H1 07 \$m	H1 06 \$m
OCFPIT	EBITDAS	683.4	637.9
	Working Capital	(217.9)	(78.0)
	Other Items	(0.4)	(19.8)
	Continuing OCFPIT before significant items	465.1	540.1
Net Operating Cash Flow	Net Interest Paid	(119.6)	(103.8)
	Tax Paid	(118.0)	(93.0)
	Dividends received	-	-
	Continuing Net Operating Cash Flows before significant items	227.5	343.3
Free Cash Flow	Net Capex	(55.3)	(66.8)
	Dividends	(190.0)	(163.9)
	Free Cash Flows	(17.8)	112.6

32

Australia, Asia and Pacific



	H1 07 \$m	H1 06 \$m	H2 06 \$m	FY06 \$m
Beer Volume	56.6	57.3	50.3	107.6
Wine Volume	6.5	7.2	5.4	12.6
Other Alcoholic beverages	3.7	3.9	3.1	7.0
Total Volume⁽¹⁾⁽²⁾	66.8	68.4	58.8	127.2
NSR⁽²⁾	1,514.9	1,510.8	1,262.6	2,773.4
EBITS	451.8	435.3	381.6	816.9
EBIT	442.2	431.4	368.8	800.2

1. 9L cases (millions)

2. FY06 volume and revenue have been restated to align accounting treatment of non-alcohol and other revenue outside of Australia.

33

Americas



	H1 07 \$m	H1 06 \$m	H2 06 \$m	FY06 \$m
Beer Volume	2.9	3.0	3.0	6.0
Wine Volume	9.9	9.6	9.2	18.8
Total Volume⁽¹⁾	12.8	12.6	12.2	24.8
NSR	625.2	590.9	604.4	1,195.3
EBITS	144.9	120.2	125.2	245.4
EBIT	143.1	122.7	132.6	255.3

1. 9L cases (millions)

34

Europe, Middle East and Africa



	H1 07 \$m	H1 06 \$m	H2 06 \$m	FY06 \$m
Beer Volume	0.7	0.6	0.9	1.5
Wine Volume	4.7	3.6	4.0	7.6
Total Volume⁽¹⁾	5.4	4.2	4.9	9.1
NSR	227.7	186.9	195.3	382.2
EBITS	38.7	35.2	34.0	69.2
EBIT	38.7	35.2	33.7	68.9

1. 9L cases (millions)

35

Global Wine Trade



	H1 07 \$m	H1 06 \$m	H2 06 \$m	FY06 \$m
Total Volume⁽¹⁾	21.1	20.5	18.6	39.1
NSR	1,202.6	1,146.6	1,089.9	2,236.5
EBITS	233.6	205.8	232.1	437.9
EBIT	222.2	204.4	226.3	430.7

1. 9L cases (millions)

36

Debt Summary



		H1 07 \$m	FY 06 \$m	H1 06 \$m
Gross Debt	Gross Borrowings	3,448	3,973	4,917
	Debt Issuance Costs	(20)	(23)	(24)
	Fair Value Adjustment to fixed rate debt	36.0	(9)	68
	Borrowings per balance sheet	3,464	3,941	4,961
Net Debt	Cash	(344)	(450)	(509)
	Fair Value of fixed rate debt hedges	(36)	8	(68)
	Net Debt	3,085	3,499	4,384
Debt Portfolio	AUD (A\$)	512	473	452
	USD (US\$)	2,478	2,118	3,257
	GBP(GBP)	422	182	942
	Other (A\$)	36	184	266
	% Fixed – Gross Borrowings	49%	44%	54%

37

Definitions



Exchange rate

Average exchange rates used for profit and loss purposes in the 6 months ended 31 December 2006 are: \$A1 = \$US 0.7660 (2006: \$A1 = \$US 0.7501), \$A1 = GB£ 0.4037 (2006: \$A1 = GB£ 0.4260). Period end exchange rates used for balance sheet items are: \$A1 = \$US 0.7911 (2006: \$A1 = \$US 0.7339), \$A1 = GB£ 0.4029 (2006: \$A1 = GB£ 0.4247).

Constant Currency

Assumes current and prior earnings of self-sustaining foreign operations are translated at the current year average rate. No adjustment has been made in relation to transactional currency exposures.

Continuing Business

Excludes Wine Clubs & Services, Asian brewing businesses and license income associated with the Foster's trademark in Europe which have been sold or identified for sale.

EBIT

Continuing business earnings before interest, tax and significant items.

EBITDAS

Continuing business earnings before interest, tax, depreciation, amortisation, significant items & SGARA.

Continuing business OCF

Continuing business operating cash flow before cash receipts and payments associated with significant items and other one-off transactions.

Continuing business OCFPIT

Continuing business OCF prior to interest and tax.

SGARA

Australian International accounting standard AASB141 "Agriculture".

38

